



Associate & Partner Question List

General Questions:	Response:
Practice Name	
Location	
Median Income for Location	
Commute Time	
Current Owners	
Current/Past Associates	
Age of Practice	
Office Hours	
Fee for Service or Insurance	
Number of Patients /Day	
Number of Hygiene Checks/Day	
Number of Operatories	
Number of Chair I will be working	
Emergency Call Coverage	
Patient Population	
Estimated % Overhead for Practice	
High Turnover of Staff Y/N	
Can I pick my lab	
What patients will I see	
What is the practice philosophy	
Any coaches, consultants, or institutes	
Marketing Methods	
Specialty Information:	
Endo	
Ortho	
Fixed/Removable	
Implants	
OMFS	
Perio	
Pediatrics	



Compensation:	
Base Salary	
Production or Net Collections	
% Paid	
% of Lab Bills	
Minimum Daily Guarantee	
Estimated Yearly Salary	
Paid for Hygiene Checks	
Bonus Potential & Formula	
Have you had the practice valued	
Benefits:	
Paid Time Off	
Unpaid Time Off	
Health Insurance	
Health Insurance Provider	
Family Plan Available	
Deductible	
Overview of Health Insurance	
Malpractice Insurance Covered	
Type of Policy (Claims Made or Occurrence)	
Policy Details	
401K or Investment Option	
CE Compensation	



Future Plans:	
Estimated time as associate	
Option to Buy-in to the practice	
Technology/Other:	
Digital Charts	
Digital Radiographs	
CBCT	
CERC or Digital Impressions	
Milling Machine	
Intraoral Camera	
Extraoral Camera	
Nitrous Oxide	
Moderate Sedation	
Other	
Practice Management Software	
Infection control procedures	
Office leased or owned	
Remaining time on lease	

